

Career Event 2018

Boost your Career at GEA

Carsten Juhl Jessen



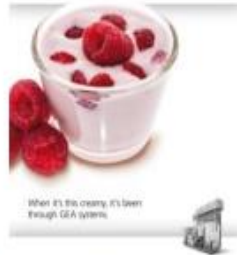
- Carsten Juhl Jessen
- MSc. Dairy Science & Technology (1989)
- Graduate Diploma in International Business (HD-U)

- Deputy Division Manager, Food & Dairy Division, GEA Niro
- Senior Director - Head of Sales and Offer Management for Application Centre Dairy Powders & Nutritional

GEA is a global leader in equipment and process technology providing innovative solutions for smart food processing and for a more efficient use of energy resources.



Dairy Farming



Dairy Processing



Food



Beverages



Revenue

EUR 4.605 (FY17)



Operating EBIT-Margin

EUR 477 (FY17)



Employees

~ 17.863



Market Cap

EUR 7.4 b.

You are in touch with food processed by GEA equipment globally every day...



Every **4th** liter
of **milk** you are
consuming has been
processed through
GEA equipment.



Every **3rd** instant
coffee production
line around the globe
has been built by
GEA.



Every **2nd** **beer**
worldwide has been
processed through
GEA equipment.



More than **60%** of
Infant Formula is
being processed
through **GEA**
equipment

...we are all this and more every day!

Strong local presence around the globe

North America



Latin America



North and Central Europe



DACH & Eastern Europe



Asia Pacific



Western Europe, Middle East & Africa

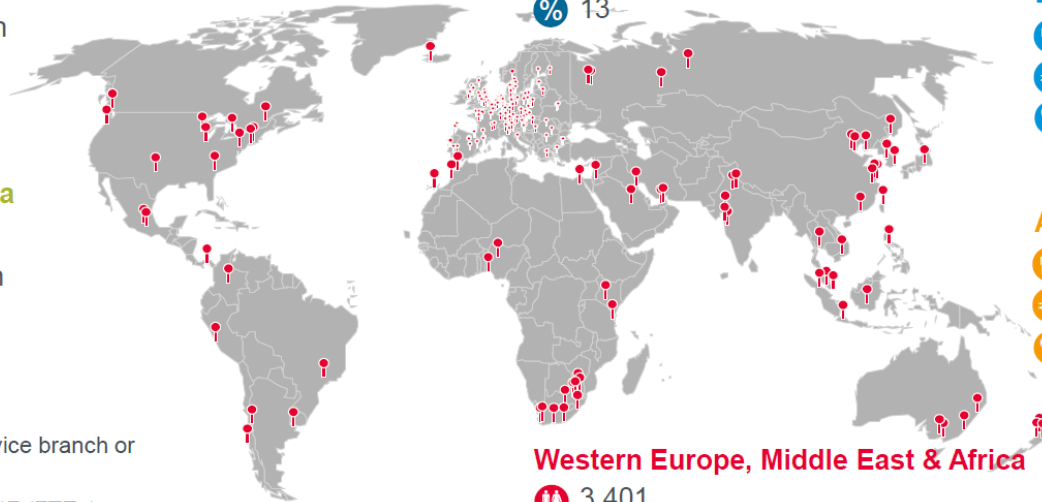


📍 GEA locations
(sales office, service branch or other GEA sites)

👤 Employees in 2017 (FTEs)

€ Revenue in 2017

% Regional revenue split in 2017 (only continued operations)













GEA Skanderborg
Specialist in Liquid Processing.
@ 150 employees

GEA in Soeborg
@ 650 employees
Specialist centre for GEA's
drying technology for Dairy,
Food, Chemical and
Pharmaceutical applications

GEA Scan Vibro
@ 80 employees

APC Dairy application overview

Applications	 Market Milk Products	 Ice Cream	 Milk Fat Products	 Desserts & Fermented Products	 Cheese	 Dairy Ingredients	 Milk Powders	 Nutritional Formula
Product Clusters	Condensed Milk	Dessert Ice	Anhydrous Milk Fat (AMF)	Buttermilk	Cream Cheese	Casein / Caseinate Powder	Buttermilk Powder	Infant Milk Formula
	Cream	Frozen Yoghurt	Dairy Spreads	Concentrated Yoghurt	Fresh Cheese	Cheese Powder	Coffee & Tea Whitener	Follow on / follow up Formula
	Extended Shelf Life (ESL) Milk	Ice Milk / Cream	Ghee	Desserts	Hard Cheese	Lactose Powder	Fat Filled Milk Powder	Growing up Milk
	Flavoured Milk	Sherbet	Sour Cream Butter	Drinking Yoghurt	Pasta Filata Cheese	MPC / MPI Powder <small>(Milk Protein Concentrate / isolate)</small>	Skim Milk Powder	Dietary Nutrition
	Milk Mix Drinks	Sorbet / Water Ice	Sweet Cream Butter	Rice Desserts	Processed Cheese	Yoghurt Powder	Whole Milk Powder	
	Pasteurized / Fresh Milk			Set Yoghurt	Semi Hard Cheese	Whey & Milk Permeate Powder		
	Sweetened Condensed Milk			Sour Cream	Soft Cheese	WPC / WPI Powder <small>(Whey Protein Concentrate / isolate)</small>		
	Ultra Heat Treated (UHT) Milk			Sour Milk Drinks	White Cheese	Whey Powder		
	Whipped Cream			Stirred Yoghurt				

Complete Powder Plants for the Worldwide Dairy and Nutritional Markets



- ✓ **Process development, R&D**
- ✓ **Process design / product evaluation / product & plant KPI's**
- ✓ **Plant commissioning & fine tuning of product specifications**
- ✓ **Product trouble shooting**
- ✓ **Project management & project engineering**
- ✓ **International project sales and sales management**
- ✓ **General management**

Specific Job Opportunities

- Industrial PhD fellow - 3 year project with University of Copenhagen for production of yogurt powder
- Commissioning Engineer Dairy Drying
- www.GEA.com – globally 354 different job postings
- We are always on the outlook for interesting applicants with interest in our field

- ✓ **GEA is a globally active company**
- ✓ **International career opportunities**
- ✓ **Part of a multicultural organization**
- ✓ **Professional challenges that continues to motivate you**
- ✓ **Excellent education programs**
- ✓ **International network – join a strong team**



engineering for
a better world